

HELLO I AM

AGM

Dr. AGHIAD MAKHLOUF



Damascus, Syria



963 954 264 912



Mahluf.A@rea.ru
aghiodmak1987@gmail.com

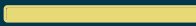
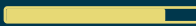
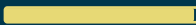


Driver license: Yes



April 1987

LANGUAGES

Arabic (Native): 
English: 
Russian: 

COMPUTER SKILLS

- ICDL certificate.
- 14 years' experience in Office programs, and their tools.

MY EDUCATION

- 2016- 2021 PhD in Economics– National economy management- services sector – Plekhanov Russian University of Economics – Moscow – Russian Federation (at an excellent degree).
- 2014- 2016 Master in Hotels Management– Plekhanov Russian University of Economics – Moscow – Russian Federation (at an excellent degree).
- 2006- 2010 Bachelor in Hotels Management– Al-BAATH University – Homs – Syria (at a very good degree).

RESEARCH AND WORK EXPERIENCE

PhD Thess title: Ensuring sustainable development of hotel enterprises based on increasing their competitiveness.

Master's Thesis title: E-marketing and its role in the development of tourism and hospitality in Syria

Additional academic's research: During the preparation of candidate's dissertations (PhD) in 2019, I did a scientific research «Improvement of infrastructure support for entrepreneurial activity in tourism in order to increase the competitiveness and sustainable development of the tourism market of the Russian Federation» funded by the Plekhanov Russian University of Economics – Moscow

TEACHING EXPERIENCE

Teacher in Faculty of Tourism (2021) – Department of Hospitality management – Damascus University – Syria.

Teaching in Academic Department of Hospitality, tourism, and sports – (2019 till now) Plekhanov Russian University of Economics – Moscow – Russian Federation.

Worked as a co-teacher (teacher assistant) (2013) – Faculty of Tourism – Damascus University – Syria.

Taught at Hospitality Institute in Homs – Syria (2012).

RELEVANT SKILLS AND EXPERIENCE

The subject which I have taught at Russian language (2019 till now):

- The economy of the service sector
- Standardization and quality control of hotel services
- Hotel companies in the world system of destinations
- Designing of hotel activities
- Economy of the hospitality industry
- Organization of entrepreneurial activity in the hospitality industry
- Economic strategy for the development of a hotel enterprise
- Organization of services for people with disabilities

Training (Raising Skills in teaching):

- | | |
|------|----------------------------------------------------------------------------------------|
| 2021 | " Occupational Safety and Health "
(volume 16 hours) |
| | "Methodology of scientific research"
(volume 72 hours) |
| | " Work in the electronic information and
educational environment" (volume 16 hours) |
| 2020 | " Features of inclusive education in higher
education"
(volume 16 hours) |

PUBLICATIONS AND CONFERENCES

Regarding PhD and master's research, I have more than 35 scientific articles published in Russian and English languages.

- 2 articles Indexed in Web of Science
- 1 book Indexed in Scopus (I'm one of the authors)

Participated in more than 25 conferences in Russia and abroad like:

- International Conference "Economics, Management and Technology 2020" (ICEMT 2020), (Yalta, 2020), Crimea, Russian Federation.
- II International Scientific and Practical Conference "Modern Trends in Management and the Digital Economy: from Regional Development to Global Economic Growth" (MTDE 2020), (Yekaterinburg, 2020), Russian Federation
- 15th Annual International Conference "Science and Technology" (London, UK, 2020)

III International scientific and practical conference "Actual problems of tourism development" (Moscow, Russian State University of Physical Culture, Sports, Youth and Tourism, 2019)

VII International Scientific and Practical Conference "Global problems of modernization of the national economy" (Tambov, TSU named after G. R. Derzhavin, 2018), Russian Federation

X International Student Scientific and Practical Conference "Modern Management and Corporate Social Responsibility" (Moscow, Russian Academy of National Economy and Public Administration under the President of the Russian Federation (RANEPA, 2017)

PRACTICAL TRAINING (In the field of hotel and tourism establishments)

- | | |
|------|-------------------------------------------------------------------------------|
| 2019 | Limited Liability Company «Globus Hotel»,
Moscow, Russian Federation |
| | Limited Liability Company « Travel Guide 2000»,
Moscow, Russian Federation |
| 2010 | Trained in Sheraton Hotel, Aleppo, Syria |

QUALITIES AND SKILLS

Teaching online with more than 3 years' experience on the following applications: Zoom, Webinar and Google Forms

I can teach all subjects related to:

Management, Marketing, Public relations (PR), Protocol, Sustainable development, National economy, Services sector, Tourism and Hospitality Industry

Can work in any type of management as well as Hotel Management domain.

Proficient in communicating with people and controlling any situation.

Can work under pressure at any time.

Flexibility and time management skills.

REFERENCES AND DOCUMENTS

References and documents are available upon request